

Our Expertise

Sell-Side Advisory

Services include private business sales, private equity and venture capital backed company sales, and corporate divestitures

Strategic Advisory

Services include board-level growth investment advisory, growth-oriented capital raises, and buy-side acquisition strategies

Our Focus

Healthcare

Focused on information technology, healthcare services, and tech-enabled service businesses

Technology

Focused on enterprise systems and vertical software solutions with niche applications

Commercial & Industrial

Focused on business services, niche manufacturing & packaging, and value-added distributors

Our Clients

Business Owners

Founders of private companies and family-owned businesses looking for liquidity event, growth capital, or strategic partner


















Corporations

Large companies, both public and privately owned, looking to divest or carve-out assets or strategically search for acquisition candidates

PE & VC Portfolio Companies

Financially sponsored companies looking to exit the investment, invest in new opportunities, or acquire strategic add-on companies

Selected Transactions *(additional profiles on reverse page)*















 <p>has been acquired by ZUERCHER an operating subsidiary of  TRITECH SOFTWARE SYSTEMS a portfolio company of  INSIGHT VENTURE PARTNERS</p> <p>Falcon served as sell-side advisor to MetroAlert, Inc.</p>	 <p>has been acquired by AdvantEdge a portfolio company of  SAFEGUARD  Founders</p> <p>Falcon served as sell-side advisor to Professional Management, Inc. (PMI)</p>	 <p>has received significant growth investment from  SUNSTONE PARTNERS</p> <p>Falcon served as sell-side and strategic advisor to ProgenyHealth</p>	 <p>has been acquired by  CALERO a portfolio company of  Riverside PARTNERS</p> <p>Falcon served as sell-side advisor to Comview Corporation</p>	 <p>has been acquired by  SALO SOLUTIONS</p> <p>Falcon served as sell-side and strategic advisor to Delta Health</p>	 <p>an operating subsidiary of  SCHUMACHER CLINICAL PARTNERS a portfolio company of  ONEX has been acquired by  HARRIS</p> <p>Falcon served as sell-side advisor to Schumacher Clinical Partners</p>
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Additional Transactions











Healthcare

 <p>an operating subsidiary of</p>  <p>has been acquired by</p>  <p>Falcon served as sell-side advisor to Perioperative Services, LLC</p>	 <p>has been acquired by</p>  <p>a portfolio company of</p>  <p>Falcon served as sell-side advisor to PharmaMetrics, Inc.</p>	 <p>has been acquired by</p>  <p>a portfolio company of</p>  <p>Falcon served as sell-side advisor to ECI Healthcare Partners</p>	 <p>a portfolio company of</p>   <p>has been acquired by</p>  <p>Falcon served as sell-side advisor to RightCare Solutions, Inc.</p>	 <p>an operating subsidiary of</p>  <p>has been acquired by</p>  <p>Falcon served as sell-side advisor to CBIZ, Inc.</p>	 <p>Revenue Cycle Division</p> <p>has been acquired by</p>  <p>a portfolio company of</p>  <p>Falcon served as sell-side advisor to T-System, Inc.</p>
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Technology

 <p>has been acquired by</p>  <p>an operating subsidiary of</p>  <p>a portfolio company of</p>  <p>Falcon served as sell-side advisor to Admit Computer Services, Inc. (dba IMPACT Systems)</p>	 <p>has been acquired by</p>  <p>Falcon served as sell-side advisor to Plan Doc Builder</p>	 <p>has received investment from</p>  <p>Falcon served as strategic advisor to Brainworks</p>	 <p>has been acquired by</p>  <p>Falcon served as sell-side advisor to DialConnection</p>	 <p>has been acquired by</p>  <p>Falcon served as sell-side advisor to Archonix</p>	 <p>has been acquired by</p>  <p>Falcon served as sell-side advisor to Princeton Payment Solutions (PPS)</p>
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Commercial & Industrial

 <p>has received financial and growth advisory services</p> <p>Falcon served as strategic advisor to Ingenuity Sun Media, LLC</p>	 <p>has received investment from</p>  <p>Falcon served as strategic advisor to All Traffic Solutions</p>	 <p>has been acquired by</p>  <p>Falcon served as sell-side and strategic advisor to General Econopak (GEPCO)</p>	 <p>has received strategic and transactional advisory services</p> <p>Falcon served as strategic advisor to DMI Sports</p>	 <p>has been acquired by</p>  <p>Falcon served as sell-side and strategic advisor to FlagZone</p>	 <p>has been acquired by</p>  <p>Falcon served as sell-side advisor to X-Tip LLC</p>
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Trusted Advisors

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